

Equitable Access to Primary Medical Care

New GP-led Health
Centres for Eastbourne
and Hastings



Background

- National context
 - Improving access to primary medical care services
 - Each PCT has to commission one new, GP-led health centre
- Local implementation
 - PCTs commissioning new centres in Eastbourne and Hastings
 - Project teams and plans in place to manage this process
 - 5 year contract – to be awarded end of 2008

Key procurement stages

Advert published	2 May 2008
MOI posted	9 May 2008
Deadline for receipt of Expressions of Interest	10 June 2008
Bidder Information Day	20 June 2008
PQQs issued	23 June 2008
Deadline for PQQ returns	11 July 2008
Completion of PQQ evaluation process	1 Aug 2008
Issue of Invitation to Tenders (ITTs)	4 Aug 2008
Deadline for ITT receipts	29 Aug 2008
Evaluation of ITTs	Sep – Nov 2008
Award of contracts	Dec 2008

What the centres will offer

- Core GP services
 - 8am – 8pm 7 days a week
 - GP- led service during these hours
- Registered list
 - to grow over time
- Bookable appointments
 - for both registered and non-registered patients
- Walk-in service
 - for normal GP appointment service

Objectives of the Procurement

- To provide patients with greater access to NHS primary care services through additional capacity
- To improve the quality of primary care available
- To deliver affordable and vfm NHS primary medical care services

Procurement principles

- Standard process and template produced by DH but adapted to local PCTs requirements
- Following EU Competitive Dialogue route
- A fair, transparent and open process
- Seeking bidders that can meet our requirements
- Will listen to bidders throughout the process

Procurement principles (cont)

- No volume guarantees
- Local “nil detriment”
- The Alternative Provider Medical Services (APMS) contract will be used for core GP services
- Any other additional services would require additional contracts
- Seeking most economically advantageous solutions that will deliver safe clinical services.

Locations

- Eastbourne
 - Devonshire Ward (exact location to be agreed)
- Hastings
 - Station Plaza Primary Health Care Centre
- Main considerations
 - Population profiles
 - Access
 - Deprivation

Patient numbers - Eastbourne

- Catchment area whole of Eastbourne – over 95,000 people
- Demand for walk-in centre expected to grow
 - from 725 per month in year 1 to 1500 max
- GP list potentially growing:
 - Estimated to be 750 at end of year 1 but full potential depends on location

Patient Numbers - Hastings

- Station Plaza serving core population of 20,000 people
 - However, bookable appointments and walk-in available to whole population of Hastings and St Leonard's
- Monthly list size for walk-in expected to grow
 - from 1200 in Year 1 to 1500 max
- Projected list size for all Station Plaza practices expected to grow also
 - 14,000 end of Year 1 to 16,000 by year 5

Main advantages for patients

- Improved access
 - Extended opening hours
 - In town locations with good access by all forms of transport
- Addressing local health care needs
 - Encouraging people to use local primary care services
 - Serving populations that score highly on indices of deprivation, mortality and morbidity
 - Also serving large transient populations, i.e. tourists and students

Stakeholder Engagement and Communication

- Prior engagement with key stakeholders
 - Service user reps, GPs, local councils, local community and voluntary groups, health and social care providers
- Stakeholder Engagement and Communications Plan produced for formal consultation
- PCT responding quickly and informatively to many enquiries
 - media, organisations, individuals